

# Capability Statement

## Our unique selling proposition

Australian Turntable Company has unique specialist experience to value-add projects in a variety of sectors. The successful supply of heavy-duty fabricated mechanical engineered moving systems for over 30 years has established ATC as a world authority in our field.

## Core Competency

ATC's core competency is innovative smart space design solutions and execution for critical assets in a variety of industries. Our company can work solely on projects or collaborate with other organisations to optimise project outcomes. Australian Turntables strategically engages in a significant continuing R&D program to validate all research hypothesis.

## Current Market Segments

Security, Defence, Mining, Infrastructure, Tunnel, Construction, Transport, Auto, Residential, Commercial and Materials Handling.

## Educational Partnerships

- UCLA (Master- Anderson – Research)
- University of Melbourne (Research)
- Latrobe / Fraunhofer IESE (Research)
- University Sydney (Market Entry India (Market Research))
- Deakin University (Industry experience and collaboration)

## Accreditations and Awards

- ISO 9001:2015; ISO 14000:2015; ISO 45001:2015
- Victorian Government Manufacturers, Hall of Fame Inductee
- Master Builders Australia National Export Awards (Twice)

## Major projects

- World's largest Revolving Restaurant Ø50m at a level of 400m. - Milad Tower, Iran
- 2 x Mining Truck Turntables 100 ton capacity - Rio Tinto, Pilbara WA
- Cement Plant Mining Truck Turntable @ 26 m 100 ton capacity – Colombia South America
- 27 metre x 70 ton capacity - Tilt Table – Government of Australia - Department of Defence
- Relocatable Truck Turntables for Australian and NZ Construction Industry
- 2 x 360 seat Revolving Auditoriums – Adelaide Convention Centre

## Differentiators

- First to market in most industries.
- Successful proven exporter.
- Experience in Defence and Security Projects
- Australian Designed and Made product range.
- 30 years' specialist experience in turntable design and supply.
- Profitable and financially secure with strong corporate governance.
- Australian Turntables have IP protection for a variety of designs relating to our products
- Strong history of Advanced manufacturing, innovation, R&D and academic institution links.

## History/- About us

Established in 1987 and Incorporated 1990 ATC is based in Bendigo, Central Victoria.

Family owned and managed for over 30 years, ATC supplies and services turntables Australia wide and exports to twenty-two countries.

Globally recognised as being the world leader and authority in mechanical rotational movement systems.

ATC has a distributor network that includes NZ, India, UK, France, Canada, USA, Scandinavia, SE Asia and the UAE.